

**Mahindra & Mahindra Financial Services Limited**  
Recording of Investor Meetings

| <b>Sr. No.</b> | <b>Date of the meeting</b> | <b>Type of meeting*</b> | <b>Attendees:<br/>Investor/Analysts</b>                  | <b>Attendees: Fund/Firm</b>               | <b>Attendees:<br/>Company<br/>Representatives</b>       | <b>Did the<br/>discussions<br/>involved<br/>revealing<br/>any UPSI</b> | <b>Gist of<br/>discussions</b> | <b>Any other<br/>comments</b> |
|----------------|----------------------------|-------------------------|--|---|---|--|--------------------------------|-------------------------------|
| 1              | 08-09-2015                 | One-on-one              | Mr. Saurabh Kumar<br>Mr. Bharat Iyer<br>Mr. Seshadri Sen | J.P. Morgan<br>J.P. Morgan<br>J.P. Morgan | Mr. Ramesh Iyer<br>Mr. Rakesh Bildani<br>Mr. Utsav Vyas | No   | The<br>discussions<br>revolved |                               |

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|---|------------|----------------------|--|--|--|---|---|
| 2 | 09-09-2015 | Investor Conferences | <p>Mr. Rizi Mohanty<br/>Mr. Abhishek Agarwal<br/>Mr. Sandeep Jain<br/>Mr. Silky Jain<br/>Mr. Krishna Sanghavi<br/>Mr. Rajesh Ranganathan<br/>Mr. Rahul Ranade<br/>Mr. Mittul Kalawadia<br/>Mr. Chaitanya Choksi<br/>Mr. Apoorva Shah<br/>Mr. Anshu Govil<br/>Mr. Amit Gadgil<br/>Mr. Anurag Gupta<br/>Mr. Patrick Huang<br/>Mr. Amit Goel<br/>Mr. Anthony Srom<br/>Mr. Bikramjit Kalra<br/>Mr. Dhananjay Phadnis<br/>Mr. Kuleen Tanna<br/>Mr. Nick Price<br/>Mr. Sandeep Kothari<br/>Mr. Teera Chanpongsang<br/>Mr. Alex Duffy<br/>Ms. Fatema Pacha<br/>Mr. Lakshmikant Reddy<br/>Ms. Sumanta Khan<br/>Ms. Swati Kulkarni<br/>Mr. Amit Premchandani<br/>Mr. Kaushik Basu<br/>Mr. Sanjay Dongre<br/>Mr. Nilang Mehta<br/>Mr. Aditya Khemani</p> | <p>Myriad Asset Management<br/>HDFC Life Insurance<br/>Sundaram AMC<br/>Canara Robeco AMC<br/>Canara Robeco AMC<br/>Doric Capital<br/>Goldman Sachs AMC<br/>ICICI Prudential MF<br/>JM Financial MF<br/>DSP Blackrock MF<br/>Flowering Tree Investments<br/>J.P. Morgan AMC<br/>Oasis Management Company<br/>UNI-President AMC<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>Fidelity International<br/>ICICI Prudential Life Insurance<br/>ICICI Prudential Life Insurance<br/>ICICI Prudential Life Insurance<br/>UTI MF<br/>UTI MF<br/>UTI MF<br/>UTI MF<br/>HSBC Global Asset Management<br/>HSBC Global Asset Management</p> | <p>Mr. Ramesh Iyer<br/>Mr. Dinesh Prajapati<br/>Mr. Rakesh Bildani</p> | <p>around the<br/>Industry,<br/>company<br/>information<br/>already in<br/>public<br/>domain.</p> | <p>Motilal<br/>Oswal 11th<br/>Annual<br/>Global<br/>Investor<br/>Conference</p> |
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| 3 | 10-09-2015 | One-on-one | Mr. Adam Weinrich<br>Mr. Deepak Singh<br>Mr. Alex Chau  | Hutchin Hill Capital<br>Highbridge Capital<br>Goldman Sachs Investment   | Mr. Ramesh Iyer<br>Mr. Rajnish Agarwal<br>Mr. Rakesh Bildani |  |  |   |
| 4 | 11-09-2015 | One-on-one | Mr. Ho-Yin Pong<br>Mr. Rukhshad Shroff<br>Ms. Jonna Kwok<br>Mr. Raj Nair<br>Mr. Anand Agarwal<br>Mr. Amit Rajpal<br>Mr. Katsuhiko Mano<br>Mr. Rajeev Eyunni<br>Mr. Rizi Mohanty | Allianz Global Investors<br>J.P. Morgan AMC<br>J.P. Morgan AMC<br>J.P. Morgan AMC<br>Blackrock AMC<br>Marshall Wace<br>Alliance Bernstein HK<br>Alliance Bernstein HK<br>Myriad Asset Management | Mr. Ramesh Iyer<br>Mr. Rajnish Agarwal<br>Mr. Rakesh Bildani |  |  | Non Deal<br>Roadshow<br>with Nomura<br>Securities |
| 5 | 11-09-2015 | One-on-one | Ms. Amy Platts<br>Mr. Dhaval Gada   | Highclere International Investors<br>Motilal Oswal Securities  | Mr. Dinesh Prajapati<br>Mr. Utsav Vyas                       |  |  |   |
| 6 | 11-09-2015 | One-on-one | Mr. Karan Uberoi<br>Mr. Nikhil Walecha  | JM Financial<br>JM Financial   | Mr. Dinesh Prajapati<br>Mr. Utsav Vyas                       |  |  |   |