

## Mahindra & Mahindra Financial Services Limited Record of Investor/ Analyst Meetings

| Sr. No. | Date of the meeting | Type of meeting      | Attendees: Investor/Analysts  | Attendees: Fund/Firm  | Attendees: Company Representatives | Did the discussions involved revealing any UPSI | Gist of discussions   | Any other comments        |
|---------|---------------------|----------------------|---|---|------------------------------------|---|---|---------------------------|
| 1       | 30-11-2015          | Investor Conferences | Mr. Jia Zhang<br>Mr. Ayaz Motiwala<br>Mr. Karthik Chellappa<br>Mr. Jeff Liu<br>Mr. Amit Kumar Jain<br>Mr. Nipun Sharma<br>Ms. Sonia Yu<br>Mr. Vineet Mitera<br>Mr. Anubhav Kaul<br>Mr. Sidharth Mahapatra<br>Mr. Ajay Cherian | Alliance Bernstein<br>Nivalis Partners<br>Buena Vista Funds<br>Buena Vista Funds<br>Samsung AMC<br>Cathay Conning AMC<br>JP Morgan AMC<br>Wardferry Management<br>Wardferry Management<br>Amundi AMC<br>APG AMC | Mr. V. Ravi                        | No  | The discussions revolved around the Industry, company information already in public domain. | Kotak India Corporate Day |

|   |            |                      |  |  |  |  |
|---|------------|----------------------|--|--|--|--|
| 2 | 01-12-2015 | Investor Conferences | Mr. Atul Sharma<br>Mr. Yuanyiu Tsai<br>Mr. Hiral Patel<br>Mr. Pradeep Raghunathan<br>Mr. Vinay Agarwal<br>Mr. Sreevardhan Agarwal<br>Mr. Ghanshyam Das Agarwal<br>Mr. Prashant Kothari<br>Mr. Sandeep Dhingra<br>Mr. Varun Rao<br>Mr. Manish Shah<br>Mr. Akash Prakash<br>Mr. Ambrish Sukhani<br>Mr. Mihir Shah<br>Mr. Koushik Pal<br>Mr. Rana Gupta | Alchemy Investments<br>Wells Capital Management<br>Indea Capital<br>Arohi AMC<br>First State Investments<br>First State Investments<br>Ashiana Capital PTE<br>Ashiana Capital PTE<br>Ashiana Capital PTE<br>Maybank AMC<br>Comgest Singapore<br>Amansa Capital<br>Amansa Capital<br>Amansa Capital<br>Manulife AMC<br>Manulife AMC | Mr. V. Ravi                                |  |
| 3 | 02-12-2015 | Investor Conferences | Mr. Dhiraj Sachdev<br>Mr. Sumit Agrawal<br>Mr. Chinmaya Garg<br>Mr. Pathik Gandotra<br>Mr. Sridhar Sivaram<br>Mr. Aditya Sood<br>Mr. Joseph George<br>Mr. Ajay Vora<br>Mr. Gautam Sehgal<br>Mr. Deveshkumar Dokwal<br>Mr. Mihir Ajmera<br>Mr. Aditya Singhania<br>Mr. Bhavin Chheda  | HSBC Global Asset Management<br>Mirae Asset<br>Dron Capital<br>Dron Capital<br>ENAM Holdings<br>ICICI Prudential AMC<br>ICICI Prudential AMC<br>Reliance Ventures Limited<br>Bajaj Holdings and Investment<br>Reliance Capital AMC<br>ENAM Holdings<br>ENAM Holdings<br>ENAM Holdings  | Mr. Dinesh Prajapati<br>Mr. Rakesh Bildani | Barclays Select Series: Emerging Growth Leaders Conference |