

Transforming Rural Lives

Mahindra FINANCE

Mahindra & Mahindra Financial Services Limited
Registered Office: Gateway Building, Apollo Bunder, Mumbai-400 001.

TRACTOR LOANS | VEHICLE LOANS | HOME LOANS
SME LOANS | FIXED DEPOSITS | INSURANCE

PAT 44%

Total Income 41%

AUM 35%

PART - I

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER / YEAR ENDED 31ST MARCH, 2013

Rs. in lakhs

Particulars	STANDALONE					CONSOLIDATED					
	Quarter ended			Year ended (Audited)		Quarter ended			Year ended (Audited)		
	31st March 2013	31st December 2012	31st March 2012	31st March 2013	31st March 2012	31st March 2013	31st December 2012	31st March 2012	31st March 2013	31st March 2012	
1	Income from operations	99553.89	83926.75	83926.75	385672.15	276811.05	118518.06	105726.06	88516.11	409498.79	288937.88
	Total Income from operations	111029.15	99553.89	83926.75	385672.15	276811.05	118518.06	105726.06	88516.11	409498.79	288937.88
2	Expenses:										
	a) Employee benefits expense	5390.59	5221.06	4996.05	22340.20	19977.07	9770.35	9282.28	8235.14	37928.82	31275.41
	b) Depreciation and amortization expense	579.98	562.06	478.59	2224.33	1956.32	616.97	606.82	506.52	2365.90	2028.52
	c) Loan provisions and write off	3285.32	8151.56	1416.66	28334.34	15702.00	3290.17	8263.31	1384.48	28815.02	15998.94
	d) Other expenses	15144.78	12934.97	10556.85	49632.86	37266.04	13355.14	11258.44	8790.76	42913.81	31611.28
	Total expenses	24400.67	26869.65	17448.15	102531.73	74901.43	27032.63	29410.85	18916.90	112023.55	80914.15
3	Profit from operations before other income, finance costs and exceptional items (1-2)	86628.48	72684.24	66478.60	283140.42	201909.62	91485.43	76315.21	69599.21	297475.24	208023.73
4	Other income	1527.97	526.77	771.60	3797.75	2648.33	414.56	470.32	670.13	1797.35	2094.27
5	Profit from ordinary activities before finance costs and exceptional items(3+4)	88156.45	73211.01	67250.20	286938.17	204557.95	91899.99	76785.53	70269.34	299272.59	210118.00
6	Finance costs	44713.11	43436.87	33039.24	161876.50	112032.35	46396.90	44636.07	33908.34	167059.05	113988.21
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	43443.34	29774.14	34210.96	125061.67	92525.60	45503.09	32149.46	36361.00	132213.54	96129.79
8	Exceptional items (net) (refer note no. 10)	2858.21	-	-	2858.21	-	3052.27	-	-	3052.27	-
9	Profit from ordinary activities before tax (7+8)	46301.55	29774.14	34210.96	127919.88	92525.60	48555.36	32149.46	36361.00	135265.81	96129.79
10	Tax expense	12920.70	9751.00	11441.93	39650.70	30513.93	13876.46	10461.49	12104.11	42375.08	31677.68
11	Net profit after taxes for the period / year (9-10)	33380.85	20023.14	22769.03	88269.18	62011.67	34678.90	21687.97	24256.89	92890.73	64452.11
12	Minority interest	-	-	-	-	-	67.27	18.31	18.31	187.19	102.40
13	Net profit after taxes and minority interest (11-12)	33380.85	20023.14	22769.03	88269.18	62011.67	34636.51	21620.70	24238.58	92703.54	64349.71
14	Paid-up equity share capital (face value of Rs.2/- each ; Previous year : Rs.10/- each)				11260.40	10268.75				11260.40	10268.75
15	Reserves				434197.48	284832.31				446695.15	292838.56
16	Earnings per share # (refer note no. 6)										
	a) Basic (Rs.)	6.08	3.72	4.44	16.59	12.09	6.30	4.02	4.72	17.43	12.55
	b) Diluted (Rs.)	6.01	3.68	4.38	16.40	11.93	6.23	3.97	4.66	17.23	12.37

Earnings per share for the interim period is not annualised.

PART - II

SELECT INFORMATION FOR THE QUARTER / YEAR ENDED 31ST MARCH, 2013

Particulars	STANDALONE					CONSOLIDATED					
	Quarter ended			Year ended		Quarter ended			Year ended		
	31st March 2013	31st December 2012	31st March 2012	31st March 2013	31st March 2012	31st March 2013	31st December 2012	31st March 2012	31st March 2013	31st March 2012	
A	PARTICULARS OF SHAREHOLDING										
1	Public shareholding										
	- Number of shares (refer note no. 6)	271812515	271460580	222230195	271812515	222230195	271812515	271460580	222230195	271812515	222230195
	- Percentage of shareholdings	47.79%	47.73%	42.73%	47.79%	42.73%	47.79%	47.73%	42.73%	47.79%	42.73%
2	Promoters and Promoter Group shareholding :										
	a) Pledged / encumbered										
	- Number of shares	-	-	-	-	-	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-	-	-	-	-
	b) Non-encumbered										
	- Number of shares (refer note no. 6)	296952445	297304380	297783480	296952445	297783480	296952445	297304380	297783480	296952445	297783480
	- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the Company)	52.21%	52.27%	57.27%	52.21%	57.27%	52.21%	52.27%	57.27%	52.21%	57.27%
B	INVESTOR COMPLAINTS										
	Pending at the beginning of the quarter										
	Received during the quarter	6									
	Disposed off during the quarter	6									
	Remaining unresolved at the end of the quarter	-									

AUDITED STATEMENT OF ASSETS AND LIABILITIES

Particulars	Rs. in lakhs				
	STANDALONE		CONSOLIDATED		
	As at 31st March, 2013	As at 31st March, 2012	As at 31st March, 2013	As at 31st March, 2012	
A	EQUITY AND LIABILITIES				
1	Shareholders' funds				
	a) Share capital	11260.40	10268.75	11260.40	10268.75
	b) Reserves and surplus	434197.48	284832.31	446695.15	292838.56
	Sub-total - Shareholders' funds	445457.88	295101.06	457955.55	303107.31
2	Minority interest				
			2367.17	770.74	
3	Non-current liabilities				
	a) Long-term borrowings	1301532.69	929073.95	1381540.40	991100.74
	b) Other long-term liabilities	24297.19	7804.35	24297.19	7804.35
	c) Long term provisions	31038.95	35371.24	31215.35	35787.58
	Sub-total - Non-current liabilities	1356868.83	972249.54	1437052.94	1034692.67
4	Current liabilities				
	a) Short term borrowings	130124.23	144913.51	158191.25	143895.09
	b) Trade payables	47884.32	37653.68	48934.04	38168.40
	c) Other current liabilities	503721.46	360059.68	535330.50	374095.32
	d) Short term provisions	65184.98	46178.35	67247.65	47294.43
	Sub-total - Current liabilities	746914.99	588805.22	809703.44	603453.24
	TOTAL - EQUITY AND LIABILITIES	2549241.70	1856155.82	2707079.10	1942023.96
B	ASSETS				
1	Non-current assets				
	a) Fixed assets	10677.68	9892.30	11363.73	10274.84
	b) Goodwill on consolidation	-	-	4.05	4.76
	c) Non-current investments	34511.43	21313.04	24168.13	14725.65
	d) Deferred tax assets (Net)	23820.72	20121.03	24208.08	20331.14
	e) Long-term loans and advances	1291978.98	925770.91	1416620.51	963837.87
	f) Other non-current assets	17056.50	1517.00	17106.50	1577.00
	Sub-total - Non-current assets	1378045.31	978614.28	1493471.00	1010751.26
2	Current assets				
	a) Current investments	21585.34	28937.55	21585.34	28937.55
	b) Trade receivables	981.30	768.40	1573.78	1112.13
	c) Cash and bank balances	34542.75	23004.03	36796.59	25596.87
	d) Short-term loans and advances	1111860.38	824077.07	1151383.74	874872.25
	e) Other current assets	2226.62	754.49	2268.65	753.90
	Sub-total - Current assets	1171196.39	877541.54	1213608.10	931272.70
	TOTAL - ASSETS	2549241.70	1856155.82	2707079.10	1942023.96

Notes:

- The above financial results have been reviewed by the audit committee and subsequently approved by the Board of Directors of the Company at its meeting held on 23rd April, 2013.
- The Board of Directors have recommended a dividend of Rs.3.60 per share on equity share of Rs.2/- each. The dividend will absorb a sum of Rs.23887.38 lakhs (including dividend distribution tax).
- The Consolidated results include the financial results of the subsidiaries Mahindra Insurance Brokers Ltd. (85%) (Previous year : 100%), Mahindra Rural Housing Finance Ltd. (87.50%), Mahindra Business & Consulting Services Private Ltd. (100%) and financial results of a (49%) Joint Venture company, Mahindra Finance USA LLC, in the United States. The standalone financial results of Mahindra Finance USA LLC, which does not constitute material component of the consolidated financial results have neither been audited nor reviewed by the statutory auditors.
- The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
- The Company has complied with the prudential guidelines issued by the Reserve Bank of India in respect of Income Recognition and Provision for Non-Performing Assets.
- * The figures for the last quarter of the current year and for the the previous year are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures up to third quarter.
- Each Equity share of the face value of Rs.10/- fully paid up was sub-divided into five Equity shares of Rs.2/- each fully paid up in February, 2013. Accordingly, all comparative reference to the number of shares in the previous year/periods have been restated to make them comparable. In accordance with the Accounting Standard 20 pertaining to Earnings Per Share, the Company has given effect to the above mentioned sub-division of shares in computing the Earnings Per Share of all the periods above.
- During the year, the Company has allotted 97,50,257 Equity shares of Rs.10/- each at a cash price of Rs.889/- per share including share premium of Rs.879/- per share to Qualified Institutional Buyers (QIBs) under the Qualified Institutional Placement (QIP). This resulted in increase of equity share capital by Rs. 975.02 lakhs and securities premium reserve by Rs. 85704.76 lakhs. These proceeds have been used for the purposes as stated in its "Placement Document". The share issue expenses of Rs.1280.06 lakhs has been adjusted against securities premium reserve as per the accounting policy.
- During the quarter ended 31st March, 2013, the Company has made an additional investment of Rs.292.30 lakhs (US \$ 0.54 million) in Mahindra Finance USA LLC, a Joint Venture company formed jointly with De Lage Landan Financial Services Inc. in the United States.
- Exceptional items include the following -
 - Profit of Rs.6426.21 lakhs on a standalone basis (Rs.6620.27 lakhs on a consolidated basis) on sale of 3,09,278 equity shares of face value of Rs.10/- each representing 12.37% of holding in subsidiary company, Mahindra Insurance Brokers Ltd., at Rs. 2080/- per share for a consideration aggregating Rs.6432.98 lakhs to Inclusion Resources Private Limited (IRPL), Singapore. Consequent to the said sale and issue of fresh shares by the subsidiary company to IRPL, the shareholding of the Company stands reduced from 100% to 85%.
 - Additional general provision on standad assets amounting to Rs.3568.00 lakhs, which the Company has decided to create on a prudent basis from the current quarter/year.
- In the standalone results, Other expenses for the quarter includes Rs.3656.70 lakhs (quarter ended 31st December, 2012 : Rs.3485.13 lakhs, quarter ended 31st March, 2012 : Rs.2820.33 lakhs) and for the year include Rs.13823.84 lakhs (year ended 31st March, 2012 : Rs. 9574.63 lakhs) incurred towards professional fees for manpower services provided by Mahindra Business & Consulting Services Private Ltd.
- Previous period/year figures have been regrouped / reclassified, wherever found necessary, to conform to current period/year classification.

For and on behalf of the Board of Directors
Mahindra & Mahindra Financial Services Ltd.
Sd/-
Ramesh Iyer
Managing Director

Date : 23rd April, 2013
Place : Mumbai